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22 January 1971

MEMORANDUM FOR: Director of Training

SUBJECT : Support School Weekly Report

A. MANAGEMENT TRAINING

1. GENERAL

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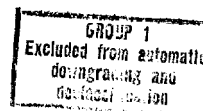
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- a. On 19 January, [REDACTED] visited QRC, a distribution firm for Success Motivations Institute (SMI), at their Silver Spring address. Purpose of the visit was for [REDACTED] to be briefed on SMI's Program pertaining to motivation. A sample program was obtained and it is currently being evaluated by Support School for possible Agency use. The original pitch and a quick first look at the contents would indicate that SMI's accent on positive thinking would make Norman Vincent Peale and Dale Carnegie seem negativistic.
- b. A memorandum from [REDACTED] OL Personnel Officer, 25X1A9a has been received. The memorandum requested that several seminars be conducted for Printing Services Division dealing with Performance Appraisal. Each 25X1A9a seminar would have 15 - 20 students. Action was assigned to [REDACTED] and he has had preliminary discussions with [REDACTED] of OL on 25X1A9a feasibility, course objectives, length, et cetera. The next step will be more detailed discussions with [REDACTED] 25X1A9a [REDACTED] Chief, Printing Services Division.

2. MEDC

- a. The DCI has accepted our invitation to speak to MEDC #27 at the closing session on Friday, 26 February 1971.

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- b. Ray Cline, Director of the Bureau of Intelligence and Research, Department of State, has tentatively accepted an invitation to address the current MEDC class on 17 February 1971.



Chief, Support School

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C/SUS/TR: [redacted] jdg(22 Jan 71)3356

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